1 The Honorable Marsha J. Pechman 2 3 4 5 6 7 UNITED STATES DISTRICT COURT 8 WESTERN DISTRICT OF WASHINGTON 9 Master Case No. C09-037 MJP IN RE WASHINGTON MUTUAL 10 MORTGAGE BACKED SECURITIES **DEFENDANTS' REPLY IN SUPPORT OF** LITIGATION, 11 THEIR MOTION TO PRECLUDE USE This Document Relates to: ALL CASES 12 OF UNTIMELY DISCLOSED WITNESSES PURSUANT TO FED. R. 13 CIV. P. 37(c)(1) 14 NOTED ON MOTION CALENDAR: June 15, 2012 15 16 ORAL ARGUMENT REQUESTED 17 18 19 20 21 22 23 24 25 Defendants' Reply in Support of Their Motion To HILLIS CLARK MARTIN & PETERSON P.S. 1221 Second Avenue, Suite 500 Preclude Use of Untimely Disclosed Witnesses Pursuant Seattle, Washington 98101-2925 to Fed. R. Civ. P. 37(c)(1) Telephone: (206) 623-1745 Facsimile: (206) 623-7789 (CV09-037 MJP)

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#### **EXPLANATION OF CITATION FORMS**

The following citation forms are used in this memorandum:

- "Jackson Decl." for references to the Declaration of Nicholas A. Jackson, dated June 15, 2012, and documents attached as exhibits thereto.
- "Rowe Decl." for references to the Declaration of Jason Rowe, dated June 11, 2012 (Dkt. 441).
- "Box Decl." for references to the Declaration of Anne Box, dated June 11, 2012 (Dkt. 440), and documents attached as exhibits thereto.
- "Defs. Br." for references to Defendants' Motion To Preclude Use of Untimely Disclosed Witnesses Pursuant to Fed. R. Civ. P. 37(c)(1), dated May 25, 2012 (Dkt. 428).
- "Pls. Br." for references to Plaintiffs' Response to Defendants' Motion To Preclude Use of Untimely Disclosed Witnesses Pursuant to Fed. R. Civ. P. 37(c)(1), dated June 11, 2012 (Dkt. 439).

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Over two months after the close of fact discovery, and the day before summary judgment motions were due (and later), Plaintiffs disclosed for the first time they might use the testimony of 206 previously undisclosed witnesses to support their claims. Plaintiffs now have reduced that number to six, revealing for the first time the witnesses they actually intend to use and demonstrating that even their untimely disclosure put Defendants to the task of finding a needle in a haystack. Plaintiffs were required to disclose witnesses they might use to support their claims during discovery. Plaintiffs' failure to comply with their discovery obligations and the Court's scheduling order was neither substantially justified nor harmless, and the late-disclosed witnesses should be excluded.

#### I. Witnesses Joans and Bates Should Be Excluded.

Plaintiffs argue that they had no obligation to disclose Michelle Joans or Tim Bates under Rule 26(a)(1) because Defendants "always knew of their existence." (Pls. Br. at 5, 10.) Leaving aside that those individuals did not ever work for the Defendants but were among tens of thousands of former employees of non-party WMB, the Rule 26(a)(1) requirements do not turn on whether an adverse party knows an individual "exists"; instead, Rule 26 requires each party to disclose the witnesses it "may use to support its claims or defenses." Fed. R. Civ. P. 26(a)(1)(A)(i); Hall v. City of Fairfield, No. 2:10-cv-00508-GEB-DAD, 2012 WL 1155666, at \*3 (E.D. Cal. Apr. 5, 2012). "[T]he discovery rules place the burden on the party seeking to rely on a witness to disclose that witness. The discovery rules do not obligate corporate defendants to survey their workforce and try to anticipate possible witnesses for the adverse party." Mayer v. Kemper Ins., Inc., No. 98 C 8124, 1999 WL 754684, at \*1 (N.D. Ill. Sept. 10, 1999). Even if Defendants knew that Joans and Bates were former WMB employees, they could not possibly have known of Plaintiffs' intent to rely upon their testimony to support their claims.

Plaintiffs did not previously indicate to Defendants their intention potentially to offer testimony from Joans or Bates. References to Joans or Bates in documents, depositions, or

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other discovery materials do not alert Defendants that their testimony might be offered in support
of Plaintiffs' claims. Hall, 2012 WL 1155666, at *3 (opposing party "cannot realistically have
been expected to recognize these officers as potential witnesses just because their names may
have appeared in some of the documents produced in this case"); Wright v. Hyundai Motor Mfg.
Ala., LLC, No. 2:08CV61-SRW, 2010 WL 4739486, at *3 (M.D. Ala. Nov. 16, 2010)
(deposition testimony did not "suggest even remotely that [the party] intended to or might offer
testimony from these individuals"); <u>Hoyle v. Freightliner, LLC</u> , 650 F.3d 321, 330 (4th Cir.
2011) (references in deposition testimony and discovery responses "insufficient to alert
Defendant that [the person] was a potential witness"). Indeed, those prior references only
reinforce that Plaintiffs should have disclosed Joans and Bates much earlier, i.e. as soon as
Plaintiffs deemed them potential witnesses. Plaintiffs' reliance on the Advisory Committee
Notes to the 1993 Amendments to Rule 26 is misplaced. (Pls. Br. at 5-6.) Those notes referred
to a prior version of Rule 26(a), which required the disclosure of "each individual likely to have
discoverable information relevant to disputed facts," and <u>not</u> the current version of the Rule that
is focused on disclosure of evidence that the disclosing party "may use to support its claims."
Fed. R. Civ. P. 26(a)(1)(A)(i). Although individuals with discoverable information might be
capable of revelation by mention at a deposition, the identity of potential witnesses (as required
by the current Rule) cannot be.

Production of certain depositions from an unrelated proceeding does not satisfy Plaintiffs' witness disclosure obligations. On January 3, 2012, Plaintiffs produced a CD containing nine depositions from a shareholder suit against WMI. (Jackson Decl. ¶ 2.) Neither those documents—required to be produced pursuant to Defendants' document requests—nor the accompanying cover letter (Box Decl. Ex. 1) indicated that Plaintiffs might use the deponents as witnesses in this case. Nor is that inference plausible, as five of the seven other witnesses on the

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CD are not on Plaintiffs' list of 206 new witnesses (or any prior disclosures by either side). (Jackson Decl. ¶ 2.)

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Plaintiffs' attempt to blame their untimely witness disclosure on Defendants' response to an interrogatory is also misplaced. (Pls. Br. at 2.) Contrary to Plaintiffs' representation, that interrogatory did not seek "the identity of the witnesses who were knowledgeable about WaMu's underwriting policies, procedures or standards." (Pls. Br. at 2.) Instead, it asked: "Identify all Persons with whom You discussed Your underwriting policies, procedures, or standards relating to the Certificates during the time period of January 1, 2006 through [sic]." (Jackson Decl. Ex. 1 at 7.) Putting aside that Defendants did not engage in loan origination (and therefore had no "underwriting policies"), the only way to respond to that vague and overbroad request would have been to review every document about underwriting produced by non-party J.P. Morgan Chase Bank, which Plaintiffs were equally capable of doing. (See Jackson Decl. Ex. 2 at 11-12.) Moreover, Plaintiffs later modified that interrogatory to seek only the identity of "persons who were involved with and have direct knowledge of Defendants' due diligence relating to Defendants' underwriting policies, procedures and/or standards as they pertained to the Certificates during the Relevant Period"; none of the witnesses Plaintiffs now seek to use was involved in due diligence. (Jackson Decl. Ex. 3 at 2 (emphasis added).) Notably, Plaintiffs never moved to compel any further response.

Plaintiffs also fail to distinguish the numerous Ninth Circuit cases cited by Defendants, instead relying on a series of inapposite, mostly out-of-circuit cases that do not involve the sort of large, complex litigation at issue here. See, e.g., Hooker v. Fulton Cnty., Ga., No. CIVA105CV982GET, 2006 WL 2617142, at \*3 (N.D. Ga. Sept. 12, 2006) (employment discrimination case against public library, where disclosure was made during discovery); Powell ex rel. Reed v. Doe, No. 03 C 224, 2004 WL 1444929, at \*2-3 (N.D. Ill. June 28, 2004) (eyewitnesses to sole incident of alleged excessive force upon which entire lawsuit was premised

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had been specifically identified as such during discovery; four witnesses who were not disclosed until last day of discovery were excluded); <u>Arseneau v. Allstate Ins. Co.</u>, No. CV 09-117-M-JCL, 2010 WL 4362818, at \*1-2 (D. Mont. Oct. 27, 2010) (auto accident case, where disclosure occurred before close of discovery).

Plaintiffs' attempt to distinguish <u>Yeti by Molly Ltd. v. Deckers Outdoor Corp.</u>, 259 F.3d 1101 (9th Cir. 2001) based on the greater delay at issue there (Pls. Br. at 9) already has been rejected by another court presiding over a large, complex litigation like this one. <u>See Oracle USA, Inc. v. SAP AG</u>, 264 F.R.D. 541, 554 (N.D. Cal. 2009). "The magnitude of this case . . . dwarfs cases like <u>Yeti by Molly</u> . . . . [F]ar more time is already necessary for adequate trial preparation in light of the existing complexity and scope of this case . . . ." Id.

### II. Plaintiffs' Underwriter Witnesses Should Be Excluded.

Plaintiffs do not dispute they were required to disclose the four underwriter witnesses, but argue their supplemental disclosure was "timely" because they purportedly had not yet located or decided to use certain witnesses until well after the close of fact discovery. (Pls. Br. at 7.) Plaintiffs' lack of diligence in prosecuting their case—including the fact that they first contacted a private investigator only 24 days before the close of fact discovery (see Rowe Decl. ¶ 2)—cannot unilaterally redefine what the Court's scheduling Order plainly required. Indeed, the Court has previously determined that Plaintiffs have not demonstrated their diligence in reviewing the documents produced to warrant an extension of fact discovery beyond the deadline set forth in the Order (Dkt. 362 at 2-3), particularly given that there are two capable firms sharing the role of lead counsel for Plaintiffs. (Dkt. 343 at 6-8.)

Untimely disclosures after the close of discovery are not substantially justified when they result from Plaintiffs' own delay. <u>See Accentra Inc. v. Staples, Inc.</u>, No. CV 07-5862 ABC (RZx), 2010 WL 8450890, at \*7 (C.D. Cal. Sept. 22, 2010) (plaintiff "comes nowhere close to justifying why it did not undertake its efforts until the very end of discovery"); <u>Oracle</u>,

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264 F.R.D. at 543 ("There is no excuse for only now gathering information for a major aspect"
of plaintiff's case that was apparent from the outset); Gagnon v. Teledyne Princeton, Inc., 437
F.3d 188, 197 (1st Cir. 2006) (no substantial justification when Plaintiffs' own choice of strategy
causes the delay which led it to miss scheduling order deadlines). Plaintiffs' own private
investigator makes clear that his search was based primarily on online sources (like the
professional networking website, LinkedIn) available to Plaintiffs long before a single document
was produced in discovery. (Rowe Decl. ¶ 3.) Plaintiffs' decision to have a single investigator
personally contact each of the individuals he identified (from a list of over 1,000 candidates)
likely further exacerbated their unjustified delay. ( $\underline{\text{Id.}}$ ¶ 4-5.) And even after their investigator
interviewed certain of the underwriter witnesses, Plaintiffs waited months to disclose them. (See
Rowe Decl. ¶ 7-8) (Bondurant interviewed February 1, 2012, Fridley interviewed March 12,
2012).

Plaintiffs' position finds no support in the cases they cite. See Estate of Gonzalez v. Hickman, No. ED CV 05-00660 MMM (RCx), 2007 WL 3237635, at \*6-8 (C.D. Cal. June 28, 2007) (experts not excluded where parties agreed to extended deadline; court excluded another untimely disclosed expert, emphasizing harm to Defendants and Court that could not be cured by late depositions); Baxter Healthcare Corp. v. Fresenius Med. Care Holding, Inc., No. C 07-1359 PJH (JL), 2009 WL 904152, at \*1-3 (N.D. Cal. Apr. 2, 2009) (supplement 8 days after close of discovery and based in part on deposition from witness not made available until last day of discovery; also no harm to adversary because supplement did not raise issues requiring response); S.F. Baykeeper v. W. Bay Sanitary Dist., 791 F. Supp. 2d 719 (N.D. Cal. 2011) (discovery was not closed until two months after summary judgment motion and declarations filed, see 2d Amend. Case Mgmt. & Pretrial Order, No. 3:09-cv-05676 (Dkt. 36)); Intel Corp. v. VIA Techs., Inc., 204 F.R.D. 450, 451-52 (N.D. Cal. 2001) (declarations from timely disclosed witnesses allowed).

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## III. The Automatic Sanction of Exclusion is Appropriate.

When untimely Rule 26 disclosure is not substantially justified or harmless, exclusion under Rule 37(c) is "a self-executing, automatic sanction." Estate of Gonzalez, 2007 WL 3237635, at \*3 (internal quotations omitted). The out-of-circuit cases cited by Plaintiffs only affirm that. S. States Rack & Fixture, Inc. v. Sherwin-Williams Co., 318 F.3d 592, 596 n. 2 (4th Cir. 2003) (exclusion is "automatic"; "alternative sanctions . . . are primarily intended to apply when a party fails to disclose evidence helpful to an opposing party"); Wegener v.

Johnson, 527 F.3d 687, 692 (8th Cir. 2008) ("The district court may exclude the information or testimony as a self-executing sanction . . . ."). Moreover, in the Ninth Circuit, bad faith or willfulness is not a requirement for exclusion of evidence under Rule 37(c). Hoffman v. Constr.

Prot. Servs., Inc., 541 F.3d 1175, 1180 (9th Cir. 2008); Yeti by Molly, 259 F.3d at 1106; Oracle, 264 F.R.D. at 545; see also S. States Rack, 318 F.3d at 596 ("excluding evidence only when the nondisclosing party acted in bad faith would undermine the basic purpose of Rule 37(c)(1): preventing surprise and prejudice to the opposing party").

Plaintiffs' untimely disclosure is not substantially justified and their offer to permit Defendants to depose the underwriter witnesses cannot cure the harm already inflicted—including the already-missed opportunity to address this untimely evidence in their summary judgment motion and to develop rebuttal evidence through discovery. (Defs. Br. at 8-9.)

Defendants also "have been making enormous efforts to timely prepare an extremely complex case for trial" (Pls. Br. at 11)—based on the record actually developed during discovery.

Allowing Plaintiffs' tactics to succeed would reward them for their delay.

#### **CONCLUSION**

Defendants respectfully request that the Court grant Defendants' Motion to Preclude Use of Untimely Disclosed Witnesses Pursuant to Fed. R. Civ. P. 37(c)(1).

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4	DATED this 15th day of June, 2012 at Seattle, Washington.
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Certificate of Service (CV09-037 MJP)

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